CANADA, THE UNITED STATES, AND NORTH AMERICAN TRADE
Canada-Arkansas Trade

**Exports**

- Agriculture: $205 million
- Chemicals: $185 million
- Equipment & machinery: $180 million
- Forest products: $160 million
- Minerals & metals: $150 million
- Plastics & rubbers: $120 million
- Transportation: $110 million
- Other: $10 million

**Imports**

- Agriculture: $70 million
- Chemicals: $49 million
- Equipment & machinery: $43 million
- Forest products: $34 million
- Minerals & metals: $32 million
- Plastics & rubbers: $30 million
- Transportation: $21 million
- Softwood lumber: $20 million

**Top Goods Exports to Canada**

- Iron & steel tubes, pipes & sheets: $136 million
- Plastics & plastic articles: $96 million
- Paper & paperboard: $85 million
- Cereals: $59 million
- Motor vehicle parts: $51 million
- Iron & steel alloys & semi-finished products: $47 million
- Heating, cooling & refrigeration equipment: $43 million
- Electric motors & generators: $42 million
- Railway trains & rolling stock: $40 million
- Perfumes, essential oils & toiletries: $36 million

**Top Goods Imports from Canada**

- Aluminum & aluminum articles: $70 million
- Paper & paperboard: $54 million
- Inorganic chemicals: $49 million
- Plastics & plastic articles: $43 million
- Zinc & zinc articles: $43 million
- Electric motors & generators: $34 million
- Motor vehicle parts: $32 million
- Perfumes, essential oils & toiletries: $30 million
- Heating, cooling & refrigeration equipment: $21 million
- Softwood lumber: $20 million
ARKANSAS-CANADA
A STRONG, INTEGRATED AND BALANCED PARTNERSHIP IN AGRICULTURE
Let’s keep a good thing growing!

BILATERAL AGRICULTURAL TRADE = $268 MILLION IN 2017

ARKANSAS EXPORTED $191 MILLION TO CANADA, INCLUDING:
- $59M in rice
- $30M in fresh, chilled or frozen chicken
- $24M in fertilized eggs
- $24M in prepared meat
- $12M in animal feed

TRADE AND INVESTMENT WITH CANADA = 66,600 JOBS IN ARKANSAS

ARKANSAS IMPORTED $77 MILLION FROM CANADA, INCLUDING:
- $17M in beverages, spirits and vinegar
- $11M in vegetables (incl. $5M in potatoes)
- $9M in canola oil
- $8M in prepared vegetables, fruits and nuts
- $6M in baked goods
Cross-Border Supply Chains

THE GREAT AMERICAN HAMBURGER

- Bun baked in California
- With flour from Saskatchewan
- Beef from cattle born in Alberta
- Raised in Nebraska
- Processed in Colorado
- Bacon from pigs born and raised in Manitoba
- Processed in Iowa
- Ketchup from Ohio
- Onions from Washington
- Mushrooms from British Columbia
- Tomatoes from Ontario
- Lettuce from Arizona
WE NOT ONLY SELL TO EACH OTHER - WE MAKE THINGS TOGETHER
Energy Security

Canada is the United States’ largest and most reliable supplier of energy:

This is the largest and most interconnected energy relationship in the world. Canadian energy is critical to U.S. competitiveness and long term energy independence.
Energy Integration

There are 70 operating oil and gas pipelines and over 30 major electricity transmission lines that cross the Canada-U.S. border.

Source: Natural Resources Canada 2015-2016 Energy Report
Security Partners

NORAD

60th Anniversary

SECURITY PARTNERSHIP

EVERYDAY, OVER
700
ARMED FORCES AND
DEPARTMENT OF NATIONAL
DEFENCE PERSONNEL
SERVE IN THE U.S.

100
ARMED FORCES PERSONNEL
SERVE IN CANADA

SHARE A SECURE BORDER
• Canada and the U.S. are investing MILLIONS IN INFRASTRUCTURE
• We’re sharing INFORMATION ON TRAVELERS from outside North America
• We’re creating JOINT ENFORCEMENT TEAMS to patrol land and water crossings
• We’re bolstering CYBERSECURITY

DEFEND NORTH AMERICA
• Since 1940 we’ve coordinated CONTINENTAL DEFENSE
• Through NORAD we defend air and sea approaches to North America
• Our forces TRAIN TOGETHER each year
• We stand together in NATO as the only two non-European members

PROTECT INTERNATIONAL SECURITY
• Canada is part of the coalition to DEGRADE ISIL
• Canada and U.S. forces combat TRAFFICKERS IN THE CARIBBEAN SEA
• Canada is providing training and capacity building in UKRAINE
CANADA AND THE U.S. ARE INTEGRAL PARTNERS IN ONE ANOTHER’S NATIONAL SECURITY. THE INTEGRATED STEEL MARKET DOES NOT POSE A THREAT TO THE U.S.
Tariff Countermeasures

### $101 Million of Arkansas' Exports to Canada Are Facing a 25% Countermeasure, Including:
- Other casing or tubing, of a kind used in drilling for oil or gas (HS730429)...
- Railway or tramway track construction material of iron or steel: Fish-plates & sole plates (HS730240)...
- Other tubes, pipes & closed hollow profiles, of iron or steel (HS7306)...
- Other tubes, pipes & closed hollow profiles, 16 inches diameter, of iron or steel (HS7305)...
- Flat-rolled products of iron or non-alloy steel, ≥24 inches wide, hot-rolled (HS7208)...
- Wire of iron or non-alloy steel (HS7217)...
- Tubes & pipes, of circular cross-section, of stainless steel: Cold-drawn or cold-rolled (HS730441)...
- Flat-rolled products of iron or non-alloy steel, ≥24 inches wide, cold-rolled (HS7209)...
- Other bars & rods, shapes & sections, or hollow drill bars & rods, of alloy or non-alloy steel (HS7228)...
- Wire of stainless steel (HS7223)...

**Total:** $101,409,775

### $161 Million of Arkansas' Exports to Canada Are Facing a 10% Countermeasure, Including:
- Other paper & paperboard coated, impregnated or covered with plastics (HS481159)...
- Printed or illustrated postcards bearing greetings, messages or announcements (HS490900)...
- Other sacks bags & cones of polymers of ethylene (HS392321)...
- Prepared meals: Of spent fowl; Specially defined mixtures (HS160232)...
- Herbicides, anti-sprouting products & plant-growth regulators ≤1.36 kg per package (HS380893)...
- Prepared meals, of bovine (HS160250)...
- Other seats, with wooden frames: Upholstered (HS940161)...
- Pizza & quiche (HS190590)...
- Aluminum structures & parts prepared for use in structures (HS7610)...
- Aluminum bars, rods & profiles (HS7604)...
- Outboard motorboats, other vessels for pleasure or sports, nes (HS890399)...
- Organic liquid or cream preparations for washing the skin, for retail sale (HS340130)...
- Aluminum foil ≤0.2 mm thick (HS7607)...
- Manicure or pedicure preparations (HS330430)...
- Boards, panels etc., electric switch & numeric control apparatus (HS8537)...
- Automatic regulating or controlling instruments & apparatus (HS9032)...
- Other paper & paperboard, ≥40 g/m² & <150 g/m² weight, ≤435 mm x ≤297 mm unfolded (HS480256)...
- Household articles & hygienic or toilet articles, of plastics (HS392490)...

**Total:** $161,461,616
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