

# CANADA, THE UNITED STATES, AND NORTH AMERICAN TRADE





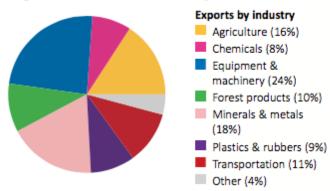
### Canada-Arkansas Trade





### Arkansas

# **EXPORTS \$1.3 BILLION** in goods to Canada annually



#### TOP ARKANSAS GOODS EXPORTS TO CANADA

Iron & steel tubes, pipes & sheets	\$136 million
Plastics & plastic articles	\$96 million
Paper & paperboard	\$85 million
Cereals	\$59 million
Motor vehicle parts	\$51 million
Iron & steel alloys & semi-finished products	\$47 million
Heating, cooling & refrigeration equipment	\$43 million
Electric motors & generators	\$42 million
Railway trains & rolling stock	\$40 million
Perfumes, essential oils & toiletries	\$36 million

#### **Arkansas**

### IMPORTS \$791 MILLION

in goods from Canada annually

#### Imports by industry Agriculture (10%) Chemicals (13%) Equipment & machinery (24%) Forest products (11%) Minerals & metals (20%)Plastics & rubbers (7%) Transportation (7%) Other (8%)

#### TOP ARKANSAS GOODS IMPORTS FROM CANADA

Aluminum & aluminum articles	\$70 million
Paper & paperboard	\$54 million
Inorganic chemicals	\$49 million
Plastics & plastic articles	\$43 million
Zinc & zinc articles	\$43 million
Electric motors & generators	\$34 million
Motor vehicle parts	\$32 million
Perfumes, essential oils & toiletries	\$30 million
Heating, cooling & refrigeration equipment	\$21 million
Softwood lumber	\$20 million

### **ARKANSAS-CANADA**

A STRONG, INTEGRATED AND BALANCED PARTNERSHIP IN AGRICULTURE

Let's keep a good thing growing!



\$268 MILLION IN 2017

### ARKANSAS EXPORTED \$191 MILLION

TO CANADA, INCLUDING:

- → \$59M in rice
- → \$30M in fresh, chilled or frozen chicken
- → \$24M in fertilized eggs
- → \$24M in prepared meat
- → \$12M in animal feed



66,600 JOBS IN ARKANSAS





### ARKANSAS IMPORTED \$77 MILLION

FROM CANADA, INCLUDING:

- → \$17M in beverages, spirits and vinegar
- → \$11M in vegetables (incl. \$5M in potatoes)
- → \$9M in canola oil
- → \$8M in prepared vegetables, fruits and nuts
- → \$6M in baked goods

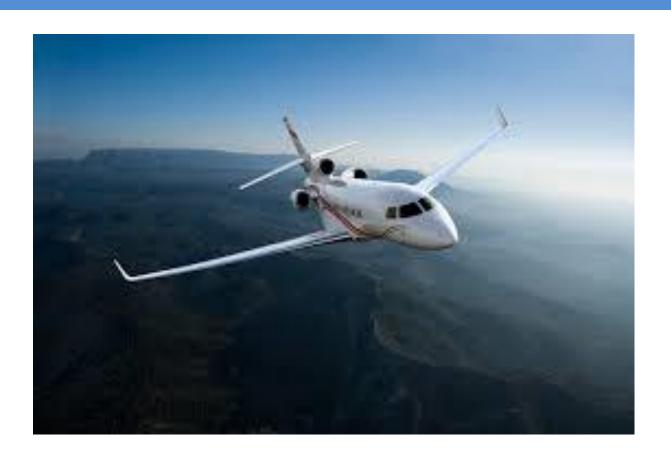
### **Cross-Border Supply Chains**

# THE GREAT AMERICAN HAMBURGER



## Cross-Border Supply Chains

# WE NOT ONLY SELL TO EACH OTHER - WE MAKE THINGS TOGETHER



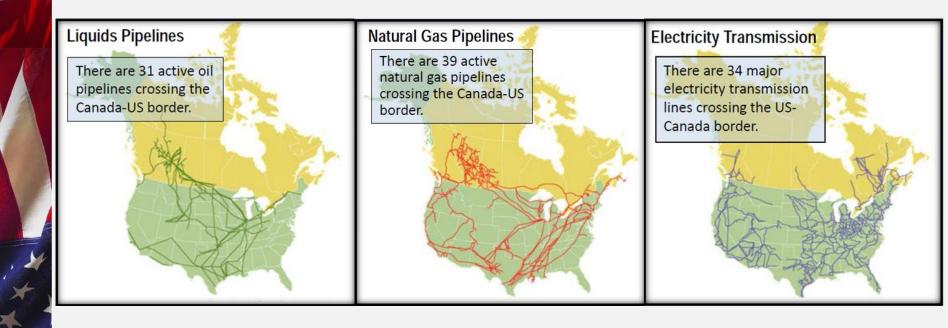
# **Energy Security**



INDEPENDENCE.

# **Energy Integration**

There are 70 operating oil and gas pipelines and over 30 major electricity transmission lines that cross the Canada-U.S. border



## Security Partners



#### SECURITY PARTNERSHIP

EVERYDAY, OVER

ARMED FORCES AND DEPARTMENT OF NATIONAL DEFENCE PERSONNEL SERVE IN THE U.S.

ARMED FORCES PERSONNEL SERVE IN CANADA



#### **SHARE A SECURE BORDER**

- Canada and the U.S. are investing MILLIONS IN INFRASTRUCTURE
- We're sharing INFORMATION ON TRAVELERS from outside North America
- We're creating JOINT ENFORCEMENT TEAMS to patrol land and water crossings
- We're bolstering CYBERSECURITY



#### **DEFEND NORTH AMERICA**

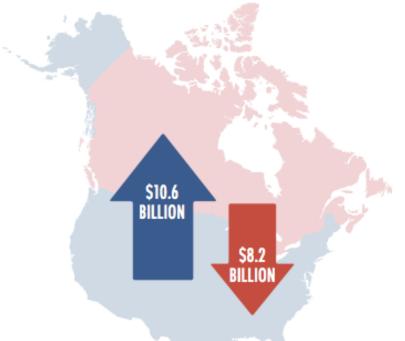
- Since 1940 we've coordinated CONTINENTAL DEFENSE
- Through NORAD we defend air and sea approaches to North America
- Our forces TRAIN TOGETHER each year
- We stand together in NATO as the only two non-European members



### PROTECT INTERNATIONAL SECURITY

- Canada is part of the coalition to DEGRADE ISIL
- Canada and U.S. forces combat TRAFFICKERS IN THE CARIBBEAN SEA
- Canada is providing training and capacity building in UKRAINE

### U.S. IRON AND STEEL TRADE BALANCE WITH CANADA



2015-2017 average U.S. exports and imports

CANADA AND THE U.S. ARE INTEGRAL PARTNERS IN ONE ANOTHER'S NATIONAL SECURITY. THE INTEGRATED STEEL MARKET DOES NOT POSE A THREAT TO THE U.S.

### **Tariff Countermeasures**

\$101 MILLION OF ARKANSAS' EXPORTS TO CANADA ARE FACING A 25% COUNTERMEASURE, INCLUDING:	د دااند د د د د ا
Other casing or tubing, of a kind used in drilling for oil or gas (HS730429)	
Railway or tramway track construction material of iron or steel: Fish-plates & sole plates (HS730240)	
Other tubes, pipes & closed hollow profiles, of iron or steel (HS7306)	
Other tubes, pipes & closed hollow profiles, 16 inches diameter, of iron or steel (HS7305)	\$10 million
Flat-rolled products of iron or non-alloy steel, ≥24 inches wide, hot-rolled (HS7208)	\$4 million
Wire of iron or non-alloy steel (HS7217)	\$3 million
Tubes & pipes, of circular cross-section, of stainless steel: Cold-drawn or cold-rolled (HS730441)	\$1 million
Flat-rolled products of iron or non-alloy steel, ≥24 inches wide, cold-rolled (HS7209)	\$646,081
Other bars & rods, shapes & sections, or hollow drill bars & rods, of alloy or non-alloy steel (HS7228)	
Wire of stainless steel (HS7223)	
\$161 MILLION OF ARKANSAS' EXPORTS TO CANADA ARE FACING A 10% COUNTERMEASURE, INCLUDING:	440 1111
Other paper & paperboard coated, impregnated or covered with plastics (HS481159)	
Printed or illustrated postcards bearing greetings, messages or announcements (HS490900)	
Other sacks bags & cones of polymers of ethylene (HS392321)	
Prepared meals: Of spent fowl; Specially defined mixtures (HS160232)	
Prepared meals, of bovine (HS160250)	
Other seats, with wooden frames: Upholstered (HS940161)	· ·
Pizza & quiche (HS190590)	
Aluminum structures & parts prepared for use in structures (HS7610).	
Aluminum bars, rods & profiles (HS7604)	
Outboard motorboats, other vessels for pleasure or sports, nes (HS890399)	
Organic liquid or cream preparations for washing the skin, for retail sale (HS340130)	
Aluminum foil ≤0.2 mm thick (HS7607)	
Manicure or pedicure preparations (HS330430)	\$2 million
Boards, panels etc., electric switch & numeric control apparatus (HS8537)	
Automatic regulating or controlling instruments & apparatus (HS9032)	\$1 million
Other paper & paperboard, ≥40 g/m² &<150 g/m² weight, ≤435 mm x ≤297 mm unfolded (HS480256)	\$1 million
Household articles & hygienic or toilet articles, of plastics (HS392490)	\$1 million



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