

**FERIA AEROSPACIAL MEXICO 2017  
RATES AND BOOKING FORM. APR. 26-29, 2017.**

Carefully review the below packages and book the most appropriate one for your company. All features included are clearly described here below. We highly recommend you to prepare graphics (posters, roll-ups, pop-up booths, etc.) for your stand.

**\*ALREADY AN EXHIBITOR ? – PARTICIPATE IN THE ONE TO ONE MEETINGS**

**BTOB MEETINGS**

**1 Company – 1 Delegate**

**\$ 250 USD\***

- ♦ 1 Company.
- ♦ 1 Delegate.
- ♦ A detailed profile of your company in the online catalogue.
- ♦ Unrestricted access to the online detailed catalogue.
- ♦ One schedule of pre-planned BtoB meetings based on your choices, Apr. 26<sup>th</sup> – 28<sup>th</sup>.
- ♦ Access to the coffee corner on Apr. 26<sup>th</sup> –28<sup>th</sup>.

**\*BECOME AN EXHIBITOR AND PARTICIPATE IN THE ONE TO ONE MEETINGS**

**BTOB MEETINGS (NO BOOTH)**

**1 Company – 1 Delegate**

**\$ 700 USD\***

- ♦ 1 Company.
- ♦ 1 Delegate.
- ♦ A detailed profile of your company in the online catalogue.
- ♦ Unrestricted access to the online detailed catalogue.
- ♦ One schedule of pre-planned BtoB meetings based on your choices, Apr. 26<sup>th</sup> – 28<sup>th</sup>.
- ♦ Access to the coffee corner on Apr. 26<sup>th</sup> –28<sup>th</sup>.

**BASIC PACKAGE - 6 M<sup>2</sup>**

**1 Company – 1 Delegate**

**\$ 2.400 USD\***

One 6 m<sup>2</sup> booth (3x2)  
1 Company – 1 Delegate  
Fully equipped with hard wall, carpet, table, 3 chairs, power supply and fascia board.



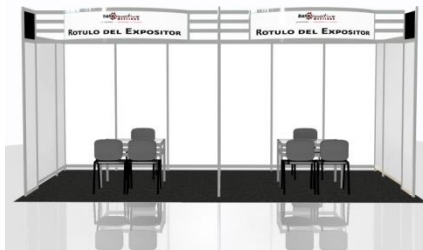
- ♦ A detailed profile of your company in the online catalogue.
- ♦ Unrestricted access to the online detailed catalogue.
- ♦ One schedule of pre-planned BtoB meetings based on your choices , Apr. 26<sup>th</sup> – 28<sup>th</sup>.
- ♦ Access to the coffee corner on Apr. 26<sup>th</sup> – 28<sup>th</sup>.

**EXECUTIVE PACKAGE - 12 M<sup>2</sup>**

**1 Company – 2 Delegates**

**\$ 3.500 USD\***

One 12 m<sup>2</sup> booth (4x3)  
1 Company  
2 Delegates  
Fully equipped with hard wall, carpet, 2 tables, 6 chairs, power supply and fascia board.



- ♦ A detailed profile of your company in the online catalogue.
- ♦ Unrestricted access to the online detailed catalogue.
- ♦ One schedule of pre-planned BtoB meetings based on your choices, Apr. 26<sup>th</sup> – 28<sup>th</sup>.
- ♦ Access to the coffee corner on Apr. 26<sup>th</sup> – 28<sup>th</sup>.

**ADDITIONAL DELEGATE**

**Additional Delegate**

**\$ 50 USD\***

- ♦ 1 Additional Delegate.
- ♦ Access to the coffee corner on Apr. 26<sup>th</sup> – 28<sup>th</sup>.

Your Initials: \_\_\_\_\_

**PURCHASE ORDER**

**CONFIRM YOUR SELECTION:**

ρ <b>BtoB Meetings</b>	250 USD*.....
ρ <b>BtoB Meetings (No Booth).</b>	700 USD*.....
ρ <b>Basic Package - 6 m<sup>2</sup> booth: 1 company – 1 delegate.</b>	2.400 USD*.....
ρ <b>Executive Package - 12 m<sup>2</sup> booth: 1 company – 2 delegates.</b>	3.500 USD*.....
ρ <b>Additional delegate.</b>	(___) x 50 USD*.....
<b>Grand total</b>	.....
Taxes (only if applicable)*	.....
<b>Net due to BE CONSULTING</b>	.....

**PAYMENT TERMS:**

**\*IMPORTANT NOTE ON TAX:**

1. Your company is registered in Mexico, IVA is due.
2. Your company is registered outside of Mexico, IVA is not applicable (you must report it to your fiscal administration)

**At the subscription date:**

I make a wire transfer as down payment of the total amount to Be Consulting (bank account number below).

Bank: BANCO SANTANDER S.A.  
ACCOUNT NUMBER: 65503013061  
Standardized Bank Code: 014180655030130612

BANK ADRESSE: Pedro A. de los Santos Número 98, San Miguel Chapultepec, Miguel Hidalgo, CP. 11850,  
Mexico, DF.

NB: Clearly state the event's name and your company and send us a copy of the receipt by email: [dandrade@advbe.com](mailto:dandrade@advbe.com)

**Total amount** must be paid after the registration confirmation.

The account must be settled upon receipt of the invoice and no later than 3 weeks prior to the event.

I the undersigned....., assert that I have read this information and agree with the Feria Aeroespacial Mexico 2017 convention general rules.

**IMPORTANT NOTE:** sign on next page, scan and return this booking form (3 pages) to **your contact**.

When you're done you'll be requested to fill out the registration form and provide details of your capabilities. Those details will be used for your profile in the online catalogue and are very important for the matchmaking program.

**Please return the completed form to the address below:**

[dandrade@advbe.com](mailto:dandrade@advbe.com)

**FERIA AEROSPACIAL MEXICO 2017  
GENERAL TERMS AND CONDITIONS**

Event name: **FERIA AEROSPACIAL MEXICO 2017** (referred to as the "Event")

Date: **Apr. 26 – 29, 2017** (referred to as the "Date")

Location: **Base Militar No. 1, Santa Lucía, México.** (Referred to as the "Place")

City: **Santa Lucía, Estado de México.**

**1/ ORGANIZATION**

The Event is organized by Be Consulting S. de R.L. de C.V., a limited company whose registered head office is located at Protasio Tagle 104, San Miguel Chapultepec, C.P. 11850; México Distrito Federal, hereafter referred to as the Organizer.

**2/ PURPOSE**

These regulations stipulate the terms and conditions according to which the Organizer sets up and runs the Event. They detail the respective rights and obligations of the Organizer and the signing company, hereafter referred to as the Participant. The Participant formally undertakes to abide by these regulations.

**3/ PLACE AND DATE**

The Event will be held at the Place and Date indicated here above. The Organizer is free to change the Place or Date of the Event in case the Place is rendered unavailable or in case of *force majeure*, in which case no compensation shall be due to the Participant. The Organizer is free to cancel the Event further to expressly notifying the Participant, in which case ongoing registration applications shall be cancelled ipso jure, without any compensation due to the participant.

**4/ ADMISSION, REGISTRATION, CANCELLATION, PAYMENT**

Any company or institution is allowed to attend the Event provided it has the relevant skills to enter into negotiations with prime contractors. The Organizer reserves the right to deny any registration without any obligations to justify their decision.

The participant may cancel their registration forty-five days (45) or more prior to the Event without any penalties. However if the cancellation is submitted twenty-one (21) to forty-four (44) days prior to the Event, the Participant must pay thirty percent (30) of the total amount of their registration fees. If the cancellation is submitted twenty day (20) and less prior to the Event, the Participant must pay the full amount.

All invoices issued and sent to the Participant must be remitted at the latest 5 days prior to the Event. The Organizer reserves the right to deny access to the Event if the Participant has not settled the invoice.

**5/ SERVICES INCLUDED IN THE OVERALL PARTICIPATION FEE**

The Organizer shall deliver the services and products as explicitly described in the booking form attached to this agreement.

**6/ OBLIGATION TO PRODUCE A RESULT**

The Organizer undertakes to diligently use the resources available to it without being subject to an obligation to produce any results.

**7/ INSURANCE**

The Organizer is the sole legal responsible for the Event. However the Organizer's responsibility shall not be engaged for any damage caused to the Participant by a third party. The Place is the sole legal responsible for the facility and premises, permanent or temporary, used for the Event, as well as all companies and activities operating and running under their direct request.

The Participant must hold an insurance policy that covers all damages caused by them, their staff or their belongings to a third party. The Participant must hold an insurance policy that covers all damages caused to their equipment and materials brought to the Event.

**8/ APPLICABLE AMENDMENTS**

The Organizer reserves the right to bring additional amendments to this agreement to deal with any matters not initially mentioned in the agreement. Such amendments shall be notified and diligently sent to the Participant and come into force immediately.

Any infringement of this agreement by the Participant can lead to their expulsion from the Event provided the Organizer explicitly notifies it. In this case no refund or compensation of any kind shall be due to the Participant.

**9/ USE OF PARTICIPANT LOGO**

The Organizer reserves the right to retrieve and use the Participant's company logo in marketing materials designed to promote the event by showing a list of registered companies, called participants. If the Participant disagrees and wishes their logo to be removed from such marketing materials, they must explicitly address their request in a written form.

**10/ SETTLEMENT**

The Participant agrees with these terms and conditions by signing this agreement. In the event of disagreement the Participant agrees to first submit their query to the Organizer and seek amiable settlement. If no amiable settlement is found the tribunal of Mexico City, shall be the sole competent tribunal to handle the case.

Company Name : \_\_\_\_\_

I hereby agree with Be Consulting terms and conditions.

\_\_\_\_\_

Date: \_\_\_\_\_

Address : \_\_\_\_\_

Signature:

\_\_\_\_\_

Company seal:

Contact Name : \_\_\_\_\_

**Please return the completed form to the address below:**

[dandrade@advbe.com](mailto:dandrade@advbe.com)