

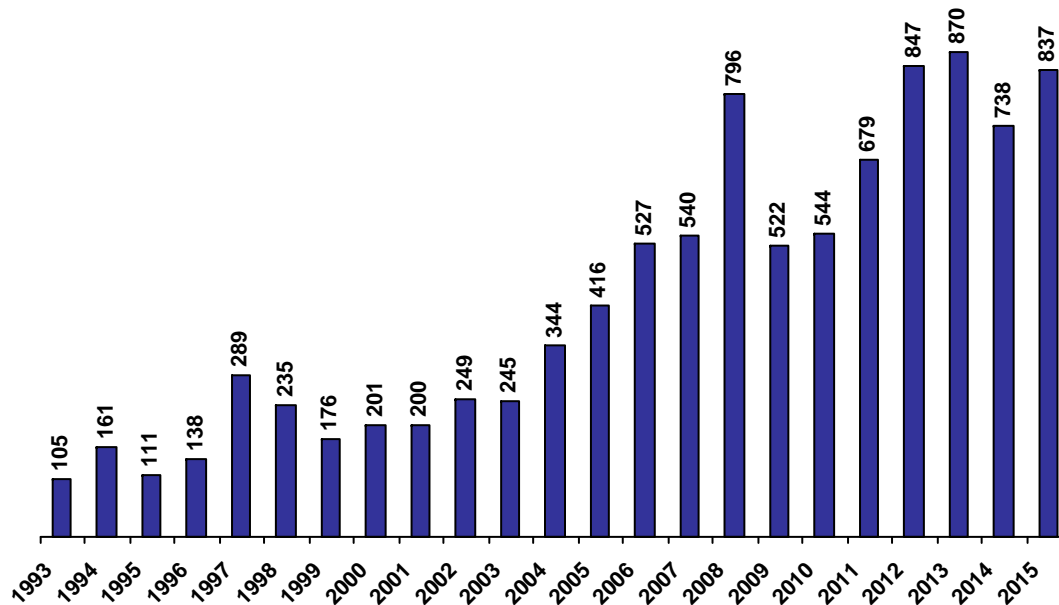
# NAFTA Works

## MEXICO x Arkansas Trade 2015

### Arkansas's Exports to Mexico

1993 - 2015

(Millions of US Dollars)



### Highlights

In 2015, Arkansas's exports to Mexico reached \$837 million, an increase of \$732 million from their level in 1993.

Arkansas's exports to Mexico have grown at an annual average rate of 9.9% in the 21 years of NAFTA. In 2015, the exports to Mexico increased by 13.3% with respect to the previous year.

Since NAFTA, Arkansas's exports to Mexico have increased by 700.3%, while those to the rest of the world rose 201.8%. This means that the export growth rate to Mexico is 3.47 times higher than its export growth rate for the rest of the world.

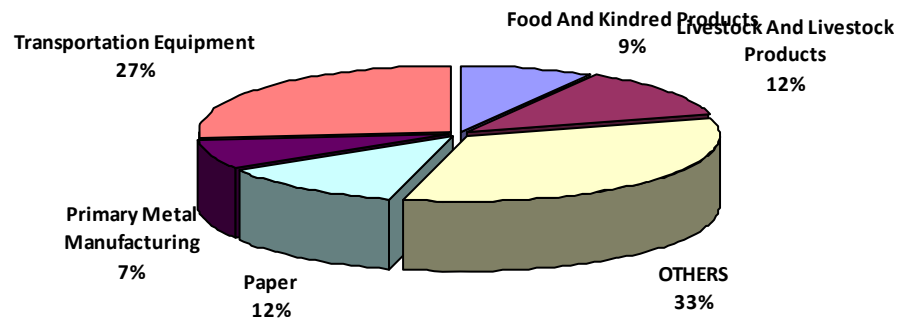
Among all US states, Arkansas is ranked 33rd as an exporter of goods to Mexico in 2015.

Mexico is an important trade partner to Arkansas. Among all countries, Mexico is ranked as the 2nd largest market for goods from Arkansas in 2015, up from 3rd in 1993, illustrating the impact of NAFTA for Arkansas's growing businesses. Mexico accounted for 14.2% of Arkansas's exports worldwide in 2015.

# Arkansas

## Composition of Exports to Mexico by Industry

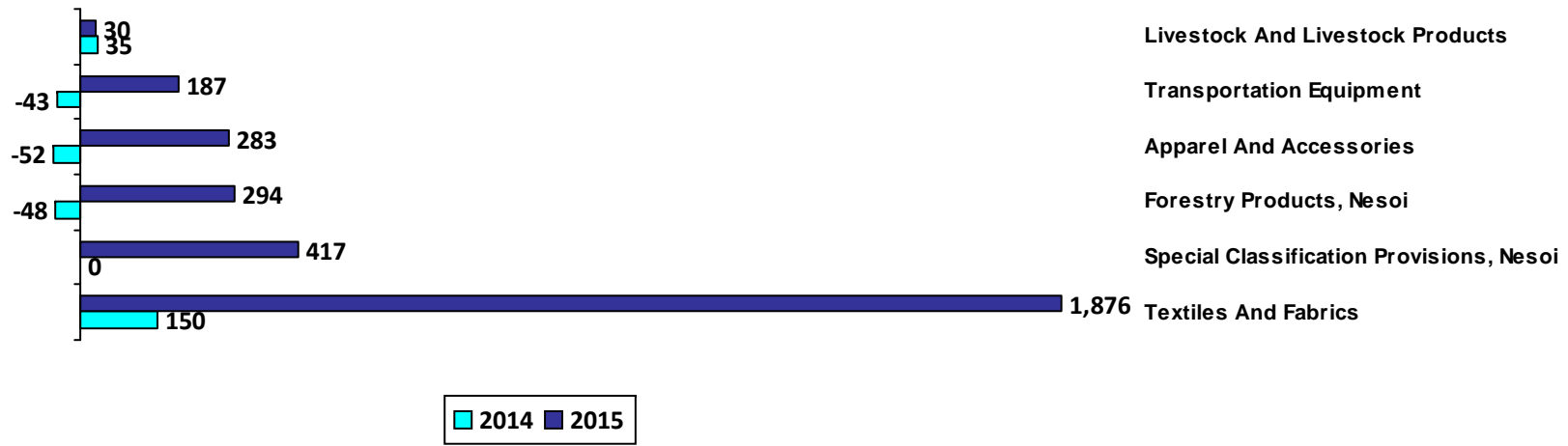
Percentage 2015, NAICS



|                                  |                |
|----------------------------------|----------------|
| Primary Metal Manufacturing      | 58,817         |
| Food And Kindred Products        | 71,937         |
| Paper                            | 100,030        |
| Livestock And Livestock Products | 100,928        |
| Transportation Equipment         | 224,072        |
| OTHERS                           | 280,920        |
| <b>Total</b>                     | <b>836,704</b> |

## Most Dynamic Exports to Mexico by Industry

Annual Growth Rate, NAICS



## Exports to Mexico by Industry

Arkansas

Sorted by 2015, total value in 1000s US dollars (NAICS)

| Rank | NAICS | Description                                     | 2013           | 2014           | 2015           | Annual %13-14 | Annual %14-15 |
|------|-------|-------------------------------------------------|----------------|----------------|----------------|---------------|---------------|
|      |       | <b>Total</b>                                    | <b>870,372</b> | <b>738,338</b> | <b>836,706</b> |               |               |
| 1    | 336   | Transportation Equipment                        | 136,410        | 78,077         | 224,072        | -42.8         | 187.0         |
| 2    | 112   | Livestock And Livestock Products                | 57,374         | 77,678         | 100,928        | 35.4          | 29.9          |
| 3    | 322   | Paper                                           | 84,246         | 97,763         | 100,030        | 16.0          | 2.3           |
| 4    | 311   | Food And Kindred Products                       | 105,396        | 76,167         | 71,937         | -27.7         | -5.6          |
| 5    | 331   | Primary Metal Manufacturing                     | 108,574        | 69,398         | 58,817         | -36.1         | -15.3         |
| 6    | 333   | Machinery, Except Electrical                    | 50,576         | 73,747         | 57,558         | 45.8          | -22.0         |
| 7    | 335   | Electrical Equipment, Appliances, And Component | 106,357        | 75,666         | 54,548         | -28.9         | -27.9         |
| 8    | 111   | Agricultural Products                           | 87,560         | 56,031         | 49,788         | -36.0         | -11.1         |
| 9    | 332   | Fabricated Metal Products, Nesoi                | 30,121         | 27,676         | 31,658         | -8.1          | 14.4          |
| 10   | 325   | Chemicals                                       | 45,229         | 42,674         | 30,319         | -5.7          | -29.0         |
| 11   | 326   | Plastics And Rubber Products                    | 12,627         | 11,214         | 12,917         | -11.2         | 15.2          |
| 12   | 339   | Miscellaneous Manufactured Commodities          | 5,704          | 7,483          | 8,748          | 31.2          | 16.9          |
| 13   | 334   | Computer And Electronic Products                | 13,190         | 15,167         | 7,917          | 15.0          | -47.8         |
| 14   | 910   | Waste And Scrap                                 | 4,037          | 7,904          | 7,833          | 95.8          | -0.9          |
| 15   | 313   | Textiles And Fabrics                            | 126            | 316            | 6,236          | 149.6         | 1,876.1       |

## Mexico is a large market for products from Arkansas

Sorted by 2015 Exports to Mexico, total value in 1000s US dollars (NAICS)

| NAICS | Description                                     | 2015<br>Exports to Mexico | 2015<br>Exports to the World | Mexico's Share | Rank among<br>state Exports<br>to Mexico | Rank among<br>state Exports<br>to the World |
|-------|-------------------------------------------------|---------------------------|------------------------------|----------------|------------------------------------------|---------------------------------------------|
|       | <b>Total</b>                                    | <b>836,706</b>            | <b>5,874,322</b>             | <b>14.2%</b>   |                                          |                                             |
| 336   | Transportation Equipment                        | 224,072                   | 1,116,045                    | 20.1%          | 1                                        | 1                                           |
| 112   | Livestock And Livestock Products                | 100,928                   | 154,347                      | 65.4%          | 2                                        | 13                                          |
| 322   | Paper                                           | 100,030                   | 313,336                      | 31.9%          | 3                                        | 7                                           |
| 311   | Food And Kindred Products                       | 71,937                    | 582,175                      | 12.4%          | 4                                        | 3                                           |
| 331   | Primary Metal Manufacturing                     | 58,817                    | 198,527                      | 29.6%          | 5                                        | 11                                          |
| 333   | Machinery, Except Electrical                    | 57,558                    | 560,999                      | 10.3%          | 6                                        | 4                                           |
| 335   | Electrical Equipment, Appliances, And Component | 54,548                    | 368,398                      | 14.8%          | 7                                        | 6                                           |
| 111   | Agricultural Products                           | 49,788                    | 206,931                      | 24.1%          | 8                                        | 10                                          |
| 332   | Fabricated Metal Products, Nesoi                | 31,658                    | 261,148                      | 12.1%          | 9                                        | 9                                           |
| 325   | Chemicals                                       | 30,319                    | 836,201                      | 3.6%           | 10                                       | 2                                           |
| 326   | Plastics And Rubber Products                    | 12,917                    | 276,006                      | 4.7%           | 11                                       | 8                                           |
| 339   | Miscellaneous Manufactured Commodities          | 8,748                     | 36,416                       | 24.0%          | 12                                       | 17                                          |
| 334   | Computer And Electronic Products                | 7,917                     | 515,814                      | 1.5%           | 13                                       | 5                                           |
| 910   | Waste And Scrap                                 | 7,833                     | 25,416                       | 30.8%          | 14                                       | 19                                          |
| 313   | Textiles And Fabrics                            | 6,236                     | 14,988                       | 41.6%          | 15                                       | 22                                          |

# Exports to Mexico by Product

Sorted by 2015, total value in 1000s US dollars (HS)

| Rank                                 | HS     | Description                                         | 2013           | 2014           | 2015           | Annual %13-14       | Annual %14-15 |
|--------------------------------------|--------|-----------------------------------------------------|----------------|----------------|----------------|---------------------|---------------|
| <b>Total</b>                         |        |                                                     | <b>870,372</b> | <b>738,338</b> | <b>836,706</b> |                     |               |
| 1                                    | 880000 | Civilian Aircraft, Engines, And Parts               | 74,124         | 26,687         | 160,632        | -64.0               | 501.9         |
| 2                                    | 40711  | Eggs Of Chickens, Fertilized For Incubation         | 23,398         | 41,641         | 92,025         | 78.0                | 121.0         |
| 3                                    | 470321 | Chemical Woodpulp, Soda Etc. N Dis S Bl & Bl Conif  | 25,506         | 33,996         | 41,196         | 33.3                | 21.2          |
| 4                                    | 20713  | Chicken Cuts & Edible Offal (Incl Liver) Frsh/Chld  | 41,425         | 35,141         | 37,134         | -15.2               | 5.7           |
| 5                                    | 100610 | Rice In The Husk (Paddy Or Rough)                   | 52,948         | 27,660         | 29,232         | -47.8               | 5.7           |
| 6                                    | 870880 | Suspension Shock Absorbers For Motor Vehicles       | 23,907         | 26,523         | 26,937         | 10.9                | 1.6           |
| 7                                    | 871639 | Trailers & Semi-Trailer F Trans Cds Nesoi           | 40,725         | 13,653         | 20,495         | -66.5               | 50.1          |
| 8                                    | 100199 | Wheat And Meslin, Nesoi                             | 14,312         | 7,049          | 20,460         | -50.8               | 190.3         |
| 9                                    | 481151 | Ppr/Pbrd,Ctd/Impg/Cvr W/Plast,Bleach,Wt>150g/M2     | 563            | 4,050          | 17,289         | 619.7               | 326.9         |
| 10                                   | 854449 | Insulated Electric Conductors =< 80 V Nesoi         | 46,458         | 33,538         | 16,638         | -27.8               | -50.4         |
| 11                                   | 480452 | Kraft Pr Nesoi, Not Un 225g/M2, Bl, 95% W Fib Chem  | 20,011         | 26,895         | 14,840         | 34.4                | -44.8         |
| 12                                   | 760120 | Unwrought Aluminum Alloys                           | 8,297          | 13,452         | 9,837          | 62.1                | -26.9         |
| 13                                   | 721633 | H Sections Irr/Nas, Hot-Wrkd, 80mm Hi Or More       | 13,590         | 3,799          | 9,646          | -72.0               | 153.9         |
| 14                                   | 390422 | Polymers Nesoi Of Polyvinyl Chloride, Plasticized   | 17,422         | 18,916         | 9,602          | 8.6                 | -49.2         |
| 15                                   | 870899 | Parts And Accessories Of Motor Vehicles, Nesoi      | 8,665          | 12,988         | 9,527          | 49.9                | -26.7         |
| 16                                   | 100630 | Rice, Semi- Or Wholly Milled, Polished Etc Or Not   | 12,525         | 5,504          | 9,215          | -56.1               | 67.4          |
| 17                                   | 860719 | Truck Axles And Wheels & Pts, Etc For Rail Vehicles | 492            | 2,931          | 9,095          | 495.6               | 210.4         |
| 18                                   | 10511  | Chickens, Live, Wt Not Over 185 G (6.53 Oz.)        | 7,059          | 8,478          | 8,499          | 20.1                | 0.3           |
| 19                                   | 853890 | Pt F Elect Appr F Elect Cirt; F Elct Contrl Nesoi   | 1,600          | 1,117          | 7,491          | -30.2               | 570.5         |
| 20                                   | 901890 | Instr & Appl F Medical Surgical Dental Vet, Nesoi   | 11,735         | 14,611         | 7,487          | 24.5                | -48.8         |
| 21                                   | 870829 | Pts & Access Of Bodies Of Motor Vehicles, Nesoi     | 2,835          | 4,713          | 7,050          | 66.2                | 49.6          |
| 22                                   | 480255 | Paper Nesoi, Nov 10% Fib Mech Pr, 40g/M2nov150g/    | 1,026          | 7,613          | 6,618          | 642.3               | -13.1         |
| 23                                   | 470720 | Rec (Waste & Scrap) Paper & Pprbd, Bl Ch Pulp Etc.  | 1,980          | 6,977          | 5,957          | 252.3               | -14.6         |
| 24                                   | 848180 | Taps Cocks Etc F Pipe Vat Inc Thermo Control Nesoi  | 3,200          | 4,523          | 5,850          | 41.4                | 29.3          |
| 25                                   | 721070 | Fr Ir/Nas 600mm W Om, Painted, Varnished, Plastic   | 10,194         | 3,343          | 5,845          | -67.2               | 74.9          |
| <b>These 25 products account for</b> |        |                                                     | <b>53.3%</b>   | <b>52.3%</b>   | <b>70.3%</b>   | <b>of the total</b> |               |

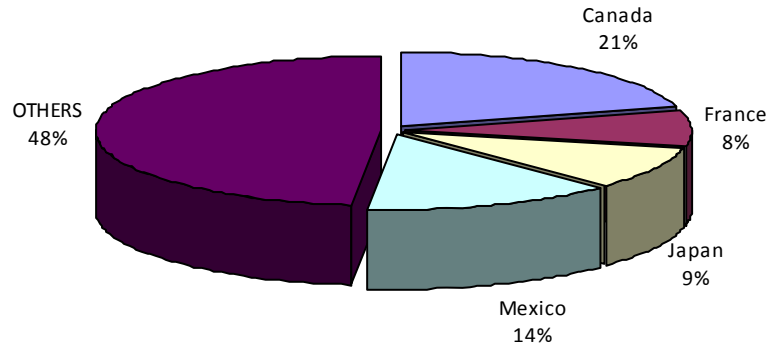
## Mexico is a large market for products from Arkansas

Sorted by 2015 Exports to Mexico, total value in 1000s US dollars (HS)

| HS           | Description                                        | 2015<br>Exports to Mexico | 2015<br>Exports to the World | Mexico's Share | Rank among<br>state Exports<br>to Mexico | Rank among<br>state Exports<br>to the World |
|--------------|----------------------------------------------------|---------------------------|------------------------------|----------------|------------------------------------------|---------------------------------------------|
| <b>Total</b> |                                                    | <b>836,706</b>            | <b>5,874,322</b>             | <b>14.2%</b>   |                                          |                                             |
| 880000       | Civilian Aircraft, Engines, And Parts              | 160,632                   | 791,173                      | 20.3%          | 1                                        | 1                                           |
| 40711        | Eggs Of Chickens, Fertilized For Incubation        | 92,025                    | 136,314                      | 67.5%          | 2                                        | 7                                           |
| 470321       | Chemical Woodpulp, Soda Etc. N Dis S Bl & Bl Conif | 41,196                    | 43,346                       | 95.0%          | 3                                        | 28                                          |
| 20713        | Chicken Cuts & Edible Offal (Incl Liver) Frsh/Chld | 37,134                    | 54,811                       | 67.7%          | 4                                        | 17                                          |
| 100610       | Rice In The Husk (Paddy Or Rough)                  | 29,232                    | 62,192                       | 47.0%          | 5                                        | 16                                          |
| 870880       | Suspension Shock Absorbers For Motor Vehicles      | 26,937                    | 53,649                       | 50.2%          | 6                                        | 18                                          |
| 871639       | Trailers & Semi-Trailer F Trans Cds Nesoi          | 20,495                    | 33,323                       | 61.5%          | 7                                        | 35                                          |
| 100199       | Wheat And Meslin, Nesoi                            | 20,460                    | 37,014                       | 55.3%          | 8                                        | 32                                          |
| 481151       | Ppr/Pbrd,Ctd/Impg/Cvr W/Plast,Bleach,Wt>150g/M2    | 17,289                    | 179,522                      | 9.6%           | 9                                        | 3                                           |
| 854449       | Insulated Electric Conductors =< 80 V Nesoi        | 16,638                    | 20,706                       | 80.4%          | 10                                       | 51                                          |
| 480452       | Kraft Pr Nesoi, Not Un 225g/M2, Bl, 95% W Fib Che  | 14,840                    | 14,840                       | 100.0%         | 11                                       | 72                                          |
| 760120       | Unwrought Aluminum Alloys                          | 9,837                     | 9,965                        | 98.7%          | 12                                       | 95                                          |
| 721633       | H Sections Irr/Nas, Hot-Wrkd, 80mm Hi Or More      | 9,646                     | 46,803                       | 20.6%          | 13                                       | 23                                          |
| 390422       | Polymers Nesoi Of Polyvinyl Chloride, Plasticized  | 9,602                     | 45,629                       | 21.0%          | 14                                       | 25                                          |
| 870899       | Parts And Accessories Of Motor Vehicles, Nesoi     | 9,527                     | 19,360                       | 49.2%          | 15                                       | 59                                          |
| 100630       | Rice, Semi- Or Wholly Milled, Polished Etc Or Not  | 9,215                     | 165,094                      | 5.6%           | 16                                       | 4                                           |
| 860719       | Truck Axles And Wheels & Pts, Etc For Rail Vehicls | 9,095                     | 22,608                       | 40.2%          | 17                                       | 49                                          |
| 10511        | Chickens, Live, Wt Not Over 185 G (6.53 Oz.)       | 8,499                     | 12,442                       | 68.3%          | 18                                       | 85                                          |
| 853890       | Pt F Elect Appr F Elect Cirt; F Elct Contrl Nesoi  | 7,491                     | 26,460                       | 28.3%          | 19                                       | 41                                          |
| 901890       | Instr & Appl F Medical Surgical Dental Vet, Nesoi  | 7,487                     | 46,696                       | 16.0%          | 20                                       | 24                                          |
| 870829       | Pts & Access Of Bodies Of Motor Vehicles, Nesoi    | 7,050                     | 7,486                        | 94.2%          | 21                                       | 119                                         |
| 480255       | Paper Nesoi, Nov 10% Fib Mech Pr, 40g/M2nov150g    | 6,618                     | 6,942                        | 95.3%          | 22                                       | 128                                         |
| 470720       | Rec (Waste & Scrap) Paper & Pprbd, Bl Ch Pulp Etc. | 5,957                     | 5,987                        | 99.5%          | 23                                       | 139                                         |
| 848180       | Taps Cocks Etc F Pipe Vat Inc Thermo Control Nesoi | 5,850                     | 80,094                       | 7.3%           | 24                                       | 12                                          |
| 721070       | Fr Ir/Nas 600mm W Om, Painted, Varnished, Plastic  | 5,845                     | 5,845                        | 100.0%         | 25                                       | 141                                         |

# Exports by Country

Sorted by 2015, total value in 1000s US dollars

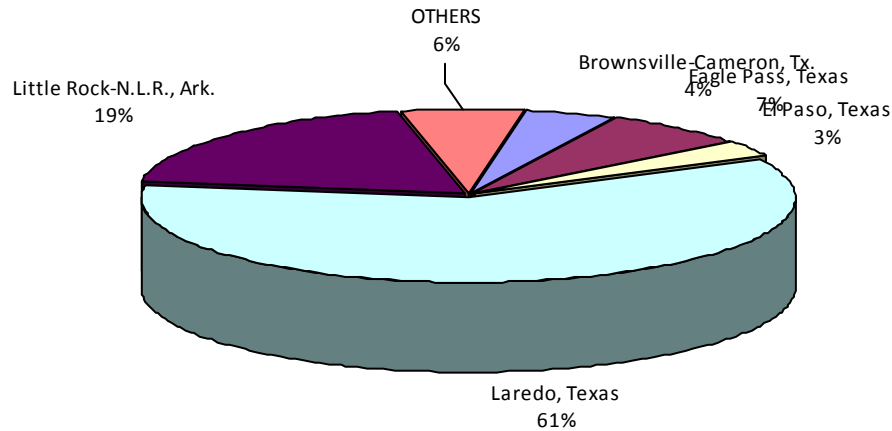


|              |                  |
|--------------|------------------|
| France       | 464,940          |
| Japan        | 531,682          |
| Mexico       | 836,706          |
| Canada       | 1,206,417        |
| OTHERS       | 2,834,577        |
| <b>Total</b> | <b>5,874,322</b> |

| Rank                                  | Share | Description        | 2013             | 2014             | 2015             | Annual %13-14       | Annual %14-15 |
|---------------------------------------|-------|--------------------|------------------|------------------|------------------|---------------------|---------------|
| <b>Total</b>                          |       |                    | <b>7,153,401</b> | <b>6,860,017</b> | <b>5,874,322</b> | <b>-4.1</b>         | <b>-14.4</b>  |
| 1                                     | 20.5% | Canada             | 1,570,825        | 1,423,349        | 1,206,417        | -9.4                | -15.2         |
| 2                                     | 14.2% | Mexico             | 870,372          | 738,338          | 836,706          | -15.2               | 13.3          |
| 3                                     | 9.1%  | Japan              | 193,638          | 330,209          | 531,682          | 70.5                | 61.0          |
| 4                                     | 7.9%  | France             | 604,911          | 439,184          | 464,940          | -27.4               | 5.9           |
| 5                                     | 4.3%  | Singapore          | 133,381          | 191,245          | 250,632          | 43.4                | 31.1          |
| 6                                     | 3.4%  | China              | 683,491          | 437,355          | 201,284          | -36.0               | -54.0         |
| 7                                     | 2.9%  | United Kingdom     | 152,353          | 170,642          | 169,628          | 12.0                | -0.6          |
| 8                                     | 2.6%  | Korea, Republic Of | 162,820          | 176,074          | 154,771          | 8.1                 | -12.1         |
| 9                                     | 2.3%  | Belgium            | 173,523          | 161,533          | 135,001          | -6.9                | -16.4         |
| 10                                    | 2.3%  | Brazil             | 205,044          | 241,615          | 133,341          | 17.8                | -44.8         |
| <b>These 15 countries account for</b> |       |                    | <b>66.4%</b>     | <b>62.8%</b>     | <b>69.5%</b>     | <b>of the total</b> |               |

## Exports to Mexico by Port of Exit

Sorted by 2015, Total value in 1000s US Dollars



|                          |                |
|--------------------------|----------------|
| El Paso, Texas           | 26,278         |
| Brownsville-Cameron, Tx. | 37,516         |
| OTHERS                   | 51,779         |
| Eagle Pass, Texas        | 59,322         |
| Little Rock-N.L.R., Ark. | 160,329        |
| Laredo, Texas            | 501,482        |
| <b>Total</b>             | <b>836,706</b> |

| Rank | Description                       | 2013           | 2014           | 2015           | Annual %13-14       | Annual %14-15 |
|------|-----------------------------------|----------------|----------------|----------------|---------------------|---------------|
|      | <b>Total</b>                      | <b>869,928</b> | <b>737,553</b> | <b>836,706</b> | <b>-15.2</b>        | <b>13.4</b>   |
| 1    | Laredo, Texas                     | 575,153        | 497,177        | 501,482        | -13.6               | 0.9           |
| 2    | Little Rock-N.L.R., Ark.          | 73,722         | 26,218         | 160,329        | -64.4               | 511.5         |
| 3    | Eagle Pass, Texas                 | 69,362         | 52,925         | 59,322         | -23.7               | 12.1          |
| 4    | Brownsville-Cameron, Tx.          | 71,675         | 41,800         | 37,516         | -41.7               | -10.3         |
| 5    | El Paso, Texas                    | 20,147         | 24,403         | 26,278         | 21.1                | 7.7           |
| 6    | New Orleans, La.                  | 5,592          | 23,052         | 12,710         | 312.2               | -44.9         |
| 7    | Hildago, Texas                    | 9,302          | 8,864          | 11,330         | -4.7                | 27.8          |
| 8    | Nogales, Ariz.                    | 23,674         | 16,433         | 11,144         | -30.6               | -32.2         |
| 9    | Presidio, Texas                   | 4,040          | 2,120          | 2,654          | -47.5               | 25.2          |
| 10   | Santa Teresa, New Mexico          | 2,230          | 4,809          | 2,135          | 115.6               | -55.6         |
|      | <b>These 10 ports account for</b> | <b>98.3%</b>   | <b>94.6%</b>   | <b>98.6%</b>   | <b>of the total</b> |               |